Herald when answering any one of these advertisements.

FEMALE HELP WANTED.

Employment Agency-Domestic. LANG & BOECHERER CO., 48 WEST 88D ST.

ESTABLISHED 1890. undresses, governments, ura, butiers and couples.

Instruction. COMPLETE OUTFIT FREE BY REGISTERING NOW.
Wanarmaker Beauty School,
485 5th Av., near 39th,

January Station D. Cleveland, Ohio.

Wanamaker Beauty School, 425 5th Av., near 39th, 50pp. Lord & Taylor. Tel. Vanderblit 1176. Brooklyn Branch School, 500 Aitantic Av. Opp. L. I. R. R. Sta. Telephone 5714 Prospect.
LEADIN'S SCHOOLS IN AMERICA. Earn \$50 Weekly
Hairdressing, Manicuring.
All branches taught; register now for high grade position, we cannot fill the demand; reach out now for successe in an environment of weaith and refinement; day, evening chases. We start you in business; casy terms. Write or call for particulars.

EARN \$40-\$60 WEEKLY Hairdressing-Manicuring; branches aught scientifically; most though course; tuition moderate; easy terms NILES BEAUTY SCHOOL,

LEARN CANDY MAKING. baccinating, profitable business. Expertunction given at institution or by corremance. The Candy Institute, Elizor ana, principal (formerly with Page & w). Send for booklet H. 60 West 50th Circle 6066.

GOOD POSITIONS FOR FILE CLERKS its not accretised. Business houses do not ake chances, but come direct to the source of we are the original source. Spend three seeks to a month with us and let us place out. Day, evering and home study courses. Lew Fork School of Filing, 19 West 44th at. half for particulars. Catalog free.

DR. POTTER'S NURSING SCHOOL. Sixteenth year; study and demonstrated cure course; day or evening; all nursing; parate, maternity, massage, correspondence; certificate; no age limit; first evening December 7; join now. Write 217 W. 25th.

125th.

EARN \$50 weekly through Prof. Rohrer's famous Hairdressing, Manicure, Heauty School, 119 West 42d st., or Brooklyn, 15 4th av.; Newark Branch, \$47 Broad st.

AN INDEPENDENT income is assured Wilfred graduates of hair and beauty culture also, evening classes. Cail, write Wilfred Academy, 155 7th av., for booklet H.

HAKE \$5 daily, typewriting at home, honest, permanent. Particulars free. Enclose self-addressed envelope. Royal, box 377. Los Angeles, Cail.

nogeles. Cal.

"PSHINING, dressmaking, millinery taught.

DAY, EVENING: individual instruction.

IEDOWELL SCHOOL, 58 W. 40th st. Long
cre 7232. Chartered under Regents.

AGENTS WANTED. Male.

AGENTS-Men make \$10 to \$20 daily; thousands buying new invention; cook and heat all vear without coal or wood, no gas or electricity needed, nothing complicated; just set in any stove or furnace and bureterritory going fast; send for free sample and start quick; experience unnecessary.

Jennings Mfg. Co., Invention H 501, Dayton, Ohlo.

ton, Ohlo.

AGENTS—send for sworn proof of \$5 to \$15 daily, introducing latest style guaranteed resiery, 37 styles, 13 colors; neither experience nor capital needed; just show samples, sake orders, we deliver and collect; your lay daily; all transportation charges paid; inenthly bonus berides; twenty-four hour revice; six pairs men's hose, \$1,40,5 pairs reles; \$1.50; complete outfit furnished, all colors, grades, including sliks, wools and leathers. Maco-Chee Mills Co., Department 6078, Cincinnati, Ohlo.

A LARGE downtown fire insurance company has openings for a few bright, energetic young men (Christians) between 17 and 19 years of age; high school graduates present coal oil); fits any stove, range of unrace; fuel shortage makes every home uny; we pay amazing big profits. Write for years ample case offer. Oliver Company, 15 oliver Sidg., St. Louis, Mo.

AGENTS-Make big money selling our "big four" extraordinary value in shirts, direct to consumer; easy to get hundreds of Xmas orders now; money back guarantes; free samples. Pongee Shirt Co., 418 4th av... APPRENTICE APPR

New York.

AGENT-Wide awake man to take charge of our local trade; \$6 to \$8 daily steady; no aperience required: pay starts at once. Write to-day. American Products Co., \$120 American Bidg., Cincinnati, Ohio.

AGENTS-Clean up now till Christmas; wonderful holiday seller; goes like wildirs; enormous profits. Write quick free particulars, Mission Co., 2421 Smith, Detroit silch.

articulars, Mission Co., 241 Smith, Detroit Mich.

AGENTS—Salesboard salesman; One Hundred Quality Assortments to Sell; must have regular trade; will protect you on reseats, lows Novelty Company, 5th floor, Mullin Bullding, Cedar Rapids, Iowa.

AGENTS—Sodorese, just out; 82 an hour easy; sales easily made in every home, store, garage; grab it while it's new, write to-day for new plan, American Products Co., \$119 American Bidg., Ginchmatt, Ohlo.

AGENTS to sell a life, accident, sickness (all in one) policy coating \$1 to \$3 monthly; to medical examination; established 40 years, tafety Reserve Fund, 1180 Broadway, New York.

AGENTS—Shirt manufacturer wants agents sell advertised brand men's shirts direct to wearer: no capital or experience required. Free samples. MADISON MILLS, 506 Broad-vay. New York.

ray. New York.

GENTS-\$20 daily easy; the Big Wonder tine of New York; 31 fast sellers for every lousehold; samples free. Textile Products 0., 603 Broadway. New York.

AGENTS-\$3.00 apiece for reversible "2 in 1" all weather raincont orders; wear either way; annaing seller; sample free. Parker Mig. Co., Coat 3701, Dayton, Ohio.

AGENTS wanted, sell product guaranteed; save 25% of consumers coal bills, big commissions. Write or call, Victory Ooal Save.

1047 Broadway.

AGENTS-Sell wonderful Jack Frost coat;

1047 Broadway.

AGENTS—Sell wonderful Jack Frost coat; cold weather winner for outdoor workers; sells for \$10: good commission. T. I. Mackingo, Cardner, Mass.

AGENTS—Why not sell absolutely new gritcle? Big puller with housewives; no competition; good profits. Write to-day. ARRELL, 7125 Emille st., St. Louis, Mo. AGENTS—Increase your profits selling coap, perfumes, extracts, etc., as side line. La-assian Co., Dept. 642, St. Louis, Mo. AGENTS—Soap agents to sell our 120 pro-

AGENTS—Soap agents to sell our 150 products; no money required. Write LINPO
COMPANY, Dept. 529, St. Louis, Mo.

ADVERTISE for agents with Standard lists,
they're pullers. Free rate book, STANDthey're pullers. Generally agency, and the standard lists,
they're pullers. Free rate book, STANDADVERTISING AGENCY, St.Louis, Mo.

Harlem. MAKE PROFITS QUICKLY.

Christmas monsy for you, introducing beau-uful, new, patented sanitary nail buffor. Tith replaceable chamois: sells on sight; and for proposition. Innovation Co., room cot, 155 E. Superior at., Chicago.

Important Belgian manufacturers. Jonet CHAUFFEUR-Mechanic, private, Packard: city, single; \$35 start. Agency, 166 West

CHAUFFEUR, mechanic, Buick, going South, eingle, \$10 day; distribute \$3 house, bold article free to ten thousand new actioners for our guaranteed goods; particle salisfactory; send for free samples and cart guick. Jennings Mfg. Co., District M. A. JERSEY FACTORY; STATE EXPECTED. IN A. JERSEY FACTORY; STATE EXPECTED. Object. Only.

N. RAPID SELLEBR, all profitable; wind-ball distributes of particles of the course of the

AGENTS WANTED.

IF YOU CAN GIVE US YOUR SPARE TIME. we'll show you how to turn it into money. We have a wonderful offer to make to ambitious people who will do a little work for us among their friends and neighbors; no experience or isoney necessary; we furnish everything; WRITE TO-DAY before our offer is withdrawn. American Products Co., 8121 American Bidg., Cincinnati, Ohio.

MALE HELP WANTED.

ACCOUNTANT, competent senior, successful record; with competent senior, with successful record; one who has specialized in Federal tax matters involving the preparation of complicated and amended returns, claims and briefs, for perma-nent position with New York office of large firm of public accountants; salary commensurate; state particulars regarding professional experience, &c., in first letter; confidential. B 600 Herald, 280 Broadway.

AN IDEAL POSITION
AND AN EDUCATION FOR
A PERMANENT BUSINESS FUTURE,
One of the largest life offices in
the city of New York has so perfected its plans that it has developed its business along modern
commercial lines.

oped its business along modern commercial lines.

To acceptable applicants (who must have had a successful experience as salesmen) it will guarantee a course in life insurance in their training school and a drawing account during the training period with a permanent position thereafter to those who show themselves qualified for the work.

This is a most unusual offer and will be open only for a limited time.

will be open only for a limited time. Only men of unquestloned integ-rity and with high grade refer-ences will be considered. L. A. Cerf. Manager, Mutual Benefit Life Insurance Co. Call at 118 West 44th st., Room 605, any day before 1 o'clock.

ARE YOU A MISFIT?

A SQUARE PEG?

Changing jobs gets you nowhere unless you are fitted by natural talents for the work. Why blunder again when our expert measuring of your inhorn talents will tell you conclusively the work in which you will achieve big success? Call, write or phone Bryant 1929 for appointment. Booklet "Getting Measured for Greater Success" free, Millard Farr and Associates, 110-114 West 42d st.

ASSISTANT SALES MANAGER.

I need a man, 25 to 40 years of age, that is capable of taking full charge of salesmen and helping them to close business in the field; preferably one who has had experience selling vacuum cleaners, phonographs or kindred lines; nationally advertised product; earnings at start from \$40 to \$57 weekly. Write Mr. Bell, Metropolitan Salesmanager, room 202, 1400 Broadway.

AUDITOR-Pay rell auditor by large liability company, Gentile firm. Room 1200, 1 Lib

BOOKKEEPER and office assistant wanted by import house in Boston, Mass.; must know double entry bookkeeping, speak the German language and know German short hand; excellent opportunity for right man. Apply in own hand writing stating age, ex-perience, references, salary required. Box V 644 Herald, 280 B way.

BOOKKEEPER on customers' ledger: must be accurate at figures, good penman-one used to monthly trial balance; hour, 8:20 to 6; salary, \$18. State nationality, previous experience, references. 8 2202 Herald so.

AGENTS—New invention: atove converter, does away with coal and wood; burns common coal oil; cheaper than coal; \$4.90 profit mon coal oil; cheaper than coal; \$4.90 profit opportunity. Apply in handwriting station each sale; no delivering; no installing experience in detail and salary expense. Write, Farker Mfg., Burn, 2901, Dayton, peted. B 1808 Herald, 18th st.

Boys who have or are now attending drawing school, to start apprenticeship as lithographic artists; excellent opportunity for acquiring a profitable trade. Write for particulars, giving details, account of education and drawing training. Box B. R. M., 1367 Broadway, N. Y.

BOY, nest, industrious, for office work and errands in down-town publishing house. Ad-dress Y 2247 Herald, 280

Broadway. BOY-One of New York's largest firms needs a boy for Vice President's office; must be Christian of good parentage; only very small fee charged for this position. Call cerly. Santee Agency, Suite 412, 132 Nassau.

NASSAU.

BOY. CHRISTIAN, IN LAW OFFICE;
GOOD OPPORTUNITY FOR BRIGHT
YOUNG BOY. WRITE, STATING AGE
AND SALARY EXPECTED. V-641, HERALD, 286 BROADWAY.

DOY for general office work, understanding typewriter; good wages; apply in own hand-writing, stating age, reference and salary. Box 445, 2501 World Tower Building. BOY, hustler; good opportunity for rollable, wide awake Christian boy; give age, ref-erences and full particulars about yourself. V 645 Heraid, 286 B'way.

BOY, over 16, Christian, small office; must be courteous and of nest appearance. Ap-ply Room SG, 44 Cedar st. BUTLER and housemaid wanted, married preferred, for historical house near New York, must be fully competent to take complete charge of remning and cleaning house and serving at table; excellent positions for right persons answer with references. L 2028 Morald, Herald ag.

HUTLER, useful: can drive car; Roslyn, L. f. Call Monday between 11-12 and 5-4 at 51 E. 62d. Ely.

CHAUFFEUR,

Harlem.

Chauffeurs, Beef Drivers,
Who Can Handle Beef: Open ShopConditions; Good Par. Affly Nagle
Packing Co., 20th And Henderson
STS., Jersey City.
CHAUFFEUR, useful, married, Ford cars,
errands, wash care, handy work, estate,
country, 375 month; house privileges: written references. Farmers Bureau Agency, 47
W, 424.

MALE HELP WANTED.

COAL-COAL-COAL

We have on hand for immediate disposal a large quantity of high grade coal (Nos. 1 and 2 Buckwheat); wonderful opportunity for men of ability to furnish apartment houses, hotels, office buildings and factories with this necessity. Also earn good income on commission basis. Apply from 9 to 12, room 407, 5 Columbus Circle. cochi 407, 5 Columbus Circle.

COLLECTOR for real estate office, references and bond required. Call Monday, H. V. Mead & Co., 297 8th av.

COLOR MAKER wanted, specializing in yellows, blues and greens; state salary desired, and previous experience; knowledge of chemistry required, E 643 Herald, 280 Broadway.

COOK_VALET_BUTLER

Bachelor gentleman with high class small housekeeping apartment desires man servant as cook, valet, butler, &c.; must be thoroughly efficient, experienced, capable aking entire charge and running bachelor apartment; unquestionable references required; unurual opportunity for one seeking permanent place; pleasant surroundings with liberal compensation; state age, nationality, previous employment and full particulars. Address L 2000 Herald, Herald sq.

CORRESPONDENCE school courses only one-quarter original price; bargain price list 1.60 courses free; used courses bought. Student's Ex., 47 W. 42d at. COUPLE, experienced, for family of four adults in Brooklyn; woman, cook and chambermaid; man, butler and houseworker; must have best personal references. E 648 Heraid, 250 Rway.

COUPLE - BUTLER-COOK, small family: country. Miss Hofmayer's
Agency, 10 East 43d et., 3d floor.
COUPLE—Man butter and useful man; wife
as cook good references required. Call
Erskine, 155 Riverside Prive, Monday, between 10 A. M. and 3 P. M. COUPLE for general housework small private house. Call Bensenhurst 0772, or write 50 Bay 253 st., Brooklyn.

COUPLE, good cook, useful butler or useful hutler-chauffeur; good wages. Wettler's Agency, 20 W. 43d at. COUPLE—Cook and butler, apt., city, \$160. Anderson Employment Agency, 854 Lexing-

Anderson Employment Agency, 854 Lexington av.
COUPLE, cook, useful butler, adult family, \$175. Brennan Agency, 695 Madison av.
DRAFTSMAN, Christian, assistant engineer, mechanical-electrical; opportunity, \$35.
Agency, 160 W. 23d.
EAT:N \$25 weekly, spare time, writing for newspapers, magazines, exportence unnecessary; details free. Press Syndicate, 379, St. Louts, Mo.

ELECTRICAL TESTERS.

Western Electric Co., Inc. Installation Training School, 151 5th av., New York.

ENGRAVER-First class letter engraver on gold and silver. Apply Black, Starr & Frost, 5th av. and 48th st. FILE CLERK, expert: railroad experience preferred; good salary. Box W 108, 200

FURNISHING MANAGER, YOUNG MAN FULL OF PEP AND EXPERIENCE: GOOD SALARY TO RIGHT PARTY. APPLY AFTER 0 A. M. MONDAY MORNING, ERILL BROS., BROADWAY AND 49TH ST.

We want a first class printing plate cutter and designer; permanent situation. Write the Dawes Electric Sign and Mfg. Co., Arrot Power Building, Pittsburgh, Pa.

GUARD wanted in bank for day duty, Christian: must be able bodied and have good references. State age, experience and salary expected. S 2183 Herald, Herald eq. HANDY MAN for residence of country place, care of heaters, floors, windows, laves, e.c., must be single, neat worker, willing and obliging, with best references; French, Swiss or Swedish preferred; not a strictly housemen Job but all around work. Give full particulars, or call at Meadow Farm, Hartsdale, N. Y.

HOTEL MANAGER for high class apartment hotel located in Manhattan; state qualifications and past experience; single man preferred, S. B., 2008 Her-

HOUSEMAN, good references, live out, bach-elor apartments; must speak good English. Call 1082 Plaza for interview Sunday 9-3, Monday 9-12.

INSPECTORS.

Western Electric Co., Inc. BOOKKEEPER-By large corporation, good opportunity. Apply in handwriting stat- Installation Training School, 151 5th av., New York

Insurance salesmen calling on in-surance prospects can make valuable connection for a side issue; large earnings assured if you are willing to work commission basis. Apply at Room 408, 250 Madison av., after 10 A. M.

INVESTIGATOR wanted in causalty company law department; three years' canualty company experience, preparing personal injury cases for trial necessary; no others considered; give age, experience, naming companies, salary desired. E 640 Herald, 280 Broadway.

JANITOR—Couple; husband can be em-ployed elsewhere; private house; small enlary; two rooms and bath. 81 Manhat-tan av. JAPANESE-Butler and valet, experienced; must have reference. Call 11:30 A. M. 21 E. 82d st. Apt. 9-B.

DOIN DANIELL & SONS
BROADWAY, STH & DTH ETS. N. Y.
REQUIRE SALES (LERK EXPERIENCED IN SELLING SILKS AND DRESS
GOODS. APPLY BY MAIL.

ALD, 280 BROADWAY.

BOY WANTED.

Bright, ambitious office boy. National IONED MACHINES, GOOD MAC

Lithographic Engraver, ABLE TO DESIGN, STEADY POSITION OUT OF TOWN: STATE EXPERIENCE AND SALARY. E 2204 HERALD, HERALD SQ.

LIVE wire wanted for position as sales manager: concern selling Durant and Star cars in Rockaway territory: right party will make a clean up. Call or write. Hoag Winter Auto Co., Cedarhurst, L. J. LOOM FIXER, or tender, familiar with linen weaving looms. Grantte Linen Co. 270 Broadway.

MAIL CLERK.

Large downtown pub-Large downtown publishing house has vacancy for competent young man; duties entall the supervision of incoming mail; knowledge of typewriting helpful, but not essential; hours 4 P. M. to 12 midnight; salary to start \$25. Reply in own

MALE HELP WANTED.

MAN, position of trust in old established company; prospects of advancement for ambitious man of good appearance; age 23 to 65; ability to meet and talk with men es-emtial. Address Box 455, Madison Square P C.

MAN-Opportunity for good live man with
Equitable Life; experience not necessary;
assistance given; commission. Apply between 9 and 4 of-lock, 120 Broadway, Room1045, 11. W. Mauli & Co.

MAN to drive car and do most anything
about house, one in family, best of references required; wages \$50. LM 2223
Herald, Herald Sq.

MECHANICAL EXECUTIVE.

An old established firm manufacturing sheet metal goods can use a thoroughly experienced and practical man; position calls for executive ability as well as practical training in all branches of fine sheet metal die work and automatic machinery for rapid production; this is an unusual opportunity for the man who can qualify; the salary is \$250 per month, with a satisfactory advance at the end of 1 year if results are shown.

In first letter give full details with references for past five years; all replies treated in full confidence and no investigation will be made until after interview is granted. Box 65, 629 St. James Bidg.

THEATER CIRCUIT STOCK

MEN.—An old established house has open ings for two well educated men who car furnish inquestionable references for city assignments. Apply Manager, room 618, 2 W. 43d stf, New York city, Between 10 and 12 o'clock.

We have unusual opening with the largest nouse of its kind in the world; nationally known, noted for its high grade product; reference required. J 1640 Herald, Brooklyn. MEN,

PFFICE boy, must be over 16 years of age, write good hand, be neat and willing; good poortunity for advancement; good salary to lart. Apply to Pittsburgh Plate Glass Co., 83-219 Hunters Point av., L. I. C.

OFFICE BOY, about 17: large office with opportunity for advancement good; state salary to start. Advertiser, P. O. Box 1178, City Hall Station.

physician to take up established practice in arge rural community with population of everal thousand. Fully equipped offices in ome that may be rented for immediate occu-ancy now available. Fersonal and prompt pplication necessary. For appointment write 2208 Herald, 280 B'way. ORTER, THOROUGHLY POSTED IN PRODUCE COMMISSION BUSINESS, OUTLITY, PORK, CALVES, 6C.; WILLING VORKER, TOTAL ABSTAINER: USED TO ARMLY HOURS; BEST REFERENCES; ALARY \$35. L 2006 HERALD, HERALD

PROOFREADER, trained, accurate: technical book work in publishing office; give edu-cation, experience, salary expected. S 2203 Heraid, Heraid eq.

REAL ESTATE MAN WANTED.

P. P. Box 2000 Herald, Herald so.

RELOAD

STOCK SALESMEN.

The men we select must be prepared to finance themselves as we have stockholders ranging in groups of from 25 to 100 to a city: for example, 160 in Pittsburgh, 50 in Baltimore and 100 in Buffalo.

The company's shareholders were sold originally by the company and have never been resold.

The Directors of the company are acquainted with most of the stock-holders as they influenced the original sale, and will assist in every way possible to sell these same people additional stock.

The commission is right, the stock-holders are right, and the proposi-tion, which is a high class Oil Com-pany, is right. For appointment telephone Whitehall 5390 between 10 and 1. Ask for Sales Department.

REAL ESTATE—Experienced selling and renting man wanted by established infa-town firm; leads furnished; commission basis. Opportunity, L 2007 Herald, Herald

REGULAR income easily earned, spare time, selling all nationally advertised correspondence courses at half price; no capital, canvassing, or experience required; particulars free. Economy Educator, 784 7th early, New York.

Real Estate and Apartment Advertisements, Help Wanted, Situations Wanted and Miscellaneous Advertisements for insertion in

THE NEW YORK HERALD

OFFICES: MAIN OFFICE

280 Broadway HARLEM 205 West 125th St. (Near 7th Ave.) HERALD SQUARE 1367 Broadway (At 37th St.)

BRONX (At 148th St.) WASHINGTON HEIGHTS 585 West 181st St. BROOKLYN 24 Court St.

TELEPHONE WORTH 10,000

MALE HELP WANTED.

SALESMEN.

MALE HELP WANTED.

IF YOU HAVE MADE GOOD ANSWER THIS ADVERTISEMENT.

offered to a limited number of high class security salesmen-men who are earning or who have earned \$10,000 a year or better, and who are accustomed to dealing with big business men. Our proposition will appeal to you instantly. The men connected with it will make you proud to be associated with them. Write for appointment, U. S. Gasoline Manufacturing Corporation, 165 Broadway.

-Special Notice-HOLZWORTH SERVICE CORP., 250 West 57th St., Flsk Building, Suite 300.

SALESMAN.

SALESMEN.

SALESMEN,
FUEL OIL BURNING EQUIPMENT.
TREMENDOUS DEMAND EXISTS FOR
THE PROVEN EQUIPMENT WHICH WE
ARE NOW INSTILLING UNDER FURNACES AND BOILERS IN HOMES, PACTORIES. INSTITUTIONS AND POWER
FLANTS. THIS EQUIPMENT IS MANUFACTURED BY THE LARGEST ORGANIZATION OF ITS KIND IN THE WORLD.
WE ARE ALSO DISTRIBUTORS OF ELECTRIC REFRIGERATORS.
OPENING FOR THREE (3) MEN OF
PROVEN ABILITY, LIVING ON LONG
ISLAND AND OWNING CARS, MEN WITHOUT CARS MAY BE SELECTED AND
HELPED TO SECURE THEM. APPLY AT
ONCR MAYER-ALLEN CORP. VALLEY STREAM,

SALESMEN-We want twenty salesmen to sell our accessory in New York city of the control of the control of the not only city of the control of

SALESMEN.

Widely known national organization of 20 years successful service offers an exceptional opportunity for a few men over 30 years age of character, reputation, unusual ability and personality, to interview prospective members; permanent position with our citysales force, with excellent opportunity for large income on liberal commission basis unquestionable references absolutely esserted which will be thoroughly investigate

SALESMAN — A MANUFACTURER OF MEN'S SILK NECKWEAR, NEW YORK CITY, DESIRES A REPRESENTATIVE FOR NORTH AND SOUTH CAROLINA, FLORIDA AND FART OF GEORGIA AND ALABAMA; MUST BE EXPERIENCED AND HAVE A FOLLOWING; ALL ANSWERS HELD IN CONFIDENCE. BOX 381, 996 FITZGERALD BLDG.

SALESMEN. Men capable of intervieing factory superintendents with our pulley cover-ing; a \$75 to \$100 weekly proposition, ac-cording to ability. Hawes Mfg. Co., 287, 50 Church st.

SALES EXECUTIVE, preferably with some mechanical training, to agsist general manager and to take charge of countrywide sales organization. The line is box strapping, box strapping machines and other metal specialities for the shipping room. Embody all details, past experience in your application. L 2003 Hyrald, Herald sq.

AID HERID SO.

THE NATIONAL SURETY COMPANY.
COVERING THE COUNTRY FROM COAST
TO COAST, ALWAYS HAS A PLACE FOR
GOOD MEN IN EACH PRINCIPAL CITY;
JUST NOW WE WANT MEN TO SELL.
BONDE, THIS IS A GOOD OPPENING IF
YOU CAN QUALIFY; COMMISSIONS PAID
WEEKLY, CALL 4 ALBANY ST., NEW
YORK, C. E. CONNELL.

SALESMEN-All or part time soliciting manufacturers and Jobbers, industrial lines; seasoned proposition; many repeats; nationally known concern; leads furnished; local territory; commission only. Monday ten to twelve, Suite 965, 200 oth av.

NEW MANUFACTURING ORGANIZATION HAS SOME CHOICE TERRITORY FOR HUSTLERS. O'HASHI CO., 34

SALESMEN-An excellent opportunity for three live wires who are not atraid to put in 6 or 7 hours of real effort per day. Pollow Company, room 609, 228 Lafayette st. Call between 9:39 and noon. SALESMEN.

perisneed in coffee distribution, with fol-wing in dilber grocery or restaurant and ord trade, to sed a popular blend put out by adding company. Write, stating experience, 2028 Herald, Herald ag. SALESMEN, ex-service men, investigate cur offer, Mr. Miller, room 201, 136 Remser st., Broklyn.

May be left at any of the following

16th St. and 7th Ave. (Evening Telegram Bldg.)

SALESMEN. FRANKLIN SIMON & CO., 5th Av., 87th and 88th Sts.,

require

SALESMEN for

MEN'S FURNISHINGS. Very liberal inducements to capable salesmen who are accustomed to selling men's furnish-

Apply APPLICATION OFFICE, 6 West 38th St., Ninth Floor.

SALESMEN.

REAL ESTATE MEN. INSURANCE AGENTS, DE LUXE BOOKMEN. RETIRED OPERATORS, PROFESSIONAL MEN.

I desire to get in touch with a man of dignified presence, of agreeable personality and with a clean record. Experience in making sales is secondary. I can offer a proposition to such a man that is clean, high class and should prove highly profitable to high. If you are in search of such an opportunity please call and see me to-morrow morning promptly at II e'clock, or at 3 o'clock in the afternoon. I would prefer the ferencen hour. O. L. Woolley, room 1507, 165 Broadway.

SALES MANAGER FOR NEW JERSEY

However, salesmanship is the chief essential.

The product is a dignified issue of a Bond and Mortgage House with twenty-five years of phenomenal success, IN WHICH NO CLIENT EVER LOST A DOLLAR. OVER ONE HUNDRED BANK REFERENCES.

Investors absolutely protected against loss. Dividends insured by one of the largest financial institutions, operating in confunction with one of the strongest national banks and trust companies in New York. The features and cooperation of selling campaign removes all selling resistance, immediate earning possibilities, \$250 weekly, and rapidly increasing.

Applicant must own a car and be constantly in the field, carning an over-riding from a perfectly organized crew of specially trained salesmen. State references. Telephone Whitehall 5098, Bond Department.

SALESMEN. AIR TRANSPORTATION,

WE ARE THE LARGEST EXCLUSIVE MANUFACTURERS OF LIGHTER THAN AIR CRAFT IN AMERICA AND HAVE A PLANT IN SUCCESSFUL OPERATION IN NEW HAVEN. CONN. ESTABLISHED OVER EIGHT YEARS.

WE ARE EXPANDING OUR BUSINESS AND WE WANT

SALESMEN.

CONNECT WITH THE ONE NEW BIG BUSINESS TO-DAY. UNISUAL LEADS AND COOPERATION. CALL MONDAY AT 1:30 P. M. 251-256 FOURTH AVENUE, CORNER 20TH ST., (11TH FLOOR).

M 1486 Herald, Harlem. TO COAST, ALWAYS HAS A PLACE FOR GOOD MEN IN EACH PRINCIPAL CITY; JUST NOW WE WANT MEN TO SELL BONDE; THIS IS A GOOD OPENING IF YOU CAN QUALIFY; COMMISSIONS PAID WEEKLY. CALL 4 ALBANY ST., NEW YORK. C. E. CONNELL.

SALESMEN, PERMANENT POSITIONS; ELECTRICAL EXPERIENCE NOT ESSENTIAL. METRO ELECTRICAL EXPERIENCE NOT ESSENTIAL. METRO ELECTRICAL CO., INC., 67-71 GOBLE ST., NEWARK, N. J.

EALESMEN-We have desirable opening for thoroughly high grade men in our local offices; the men qualified for opening must be live wire, accustomed to handling large deals; great opportunity for the right men. Drummond Realty Corporation, 7 East 42d st., room 507. Tel. Murray Hill 7823.

SALESMEN. Experienced radio salesmen with trade pre-ferred. Apply after 10, with reference, 316 75th st., Brooklyn.

SALESMEN.

Live wires wanted to sell gas hesters and gas fixtures, on commission basis; good opportunity to make money. Call A. M., 175
East 114th st., Consolidated Gas Co.

SALESMAN, CITY. Knowledge plating supplies desired but not necessary; established trade; all year business: drawing account against commission. Barker Here. 182 Lafayete st.
SALESMAN to sell shop and delivery hoxes and trade.

SALESMAN to sell shop and delivery boxes and trays to bakers, caterers, manufacturers, &c., in Greater New York on salary and commission; state age, nationality, experience, references and salary expected. K., 1809 Madison av.

SALESMEN-Pictorial news service for retail stores; sells on sight; sideline or full time: free outfit: liberal commission paid in stwance; big future for right men. Associated News Service, 244 West 49th st., New York. New York.

SALESMEN, high class men; salary or commission; also applicants to work as junior salesmen will be considered; large carnings. Apply in person Monday, 9 A. M., Royal Typewriter Co., 304 Broadway, A. T. Milstrey.

Milstrey.

SALESMAN.

We paid one calcernan a \$3,500 commission ast week on a banking syndicate. Here to rour opportunity if you can furnish the cre-lentials. Box Y 2246 Herald, 250 B'way. SALESMEN.-We have a money maker for live, wideawake go getters; opportunity open for ten men now; our stocks and sa-curities have Government guarantee. Ad-dress V 2246 Herald, 250 Broadway. SALERMEN-Stock; to sell additional capt-tal stock of a going concern new paying dividends; commission basis; only those giv-ing references will be considered. S 2201 Herald sq. SALESMAN, stock, experienced, honest, for small high grade leaue; easy to dispose of live leads (translated), about one month's work. Call Hoss Winter Auto Co., Cedar-liurat, L. I.

MALE HELP WANTED.

SALESMEN

JAMES McCREERY & CO. Requires the services of

LINEN AND BLANKET SALESMEN.

MUST BE EXPERIENCED

The man we want wil not be influenced by high-sounding phrases, but he will readily discern by the tone of this announcement that we are offering him a connection quite worth his while.

If you think you are the man, our Mr. Dwelly will grant you a pleasant interview, Monday at 2 P. M.

SALESMEN.

An old-established, well-known inestment house is marketing a dividend-paying preferred stock. Ambitious men, willing to do a fair day's work, can make large and steady incomes selling on a commission basis. Experience is not necessary, as we furnish free training and live leads. You don't have to be a "born salesman." You must have the will to work and the ambition to equal the records which other members of our organization are making. No matter what your present occupation is, it may pay you to come in and talk with our Mr. Lee, Room III. Teast 45th Street, 9:30 to 1 P. M. Monday.

SALESMEN.

You can sell a proposition that immediately creates a desire to buy. If you have an enterprise that combines safety with large earning power, plus rapid growth in the value of its shares, you are all set for big business. When you have earnest and intelligent office assistance it is helpful. Connect the foregoing with a commission of \$40 as the minum. \$120 as the average, then you ing with a commission of \$40 as the min-imum, \$120 as the average, then you have a quick and highly profitable income producer. Let us get together. Rooms 1008-9, Wiss Bidg., 671 Broad st., Newark, N. J. SALESMEN—Experienced, to sell stationery on retail floor. Eugene H. Tower, Inc., \$11 B'way.

SECURITY SALESMEN.

If you have a clientele that will buy a dividend paying security returning 24 per cent, annually you can make money with us.

We handle the securities of royalty companies operating in the mid-continent oil fields. Some of these companies are paying their stockholders as high as 3 per cent, monthly.

Royalties are selling to the most conservative investors on account of their safety and dependable income. Better come and get our offer. No advances, but fullest cooperation given.

A. 8. MITCHELLE & CO.,

68 William st.

Salesmen of character, tact and ability to properly present an invest-ment savings plan can make a first class permanent connection, where earnest effort will return big earnings; commission basis. Apply Room 408, 250 Madison av., after 10 A. M. SECURITY SALESMEN. We require asveral experienced men to sell n issue which is actively traded in; excel-nt proposition; leads furnished, good com-nission. Mr. Pauls, room 62, 180 Broadway.

SECRETARY—Wanted, high class male stemographer for position secretary to rali-read official; give ago, education, experi-ence, references and salary expected. Box W 153, 208 Broadway. SHIPPING AND RECEIVING CLERK.
A LARGE WHOLESALE CLOTHING
HOUSE REQUIRES THE BERVICES
OF AN EXPERIENCED MAN. ONLY
THOSE WITH C ON 81 DE PA B LE
CLOTHING EXPERIENCE WILL, RECEIVE CONSIDERATION, IN REPLY
KINDLY STATE EXPERIENCE WITH
REFFERENCES, WHICH WILL BE
KEPT STRICTLY CONFIDENTIAL,
GOOD OPPORTUNITY FOR RIGHT
MAN. BOX B-1809, HERALD, 18TH ST.

SHOES-Experienced cutters on ladies' fine shoes. Apply Laird-Schober & Co., 22d and Market ets., Philadelphia, Pa.; 2d floor,

STATISTICIAN—in operating and management department of a large real estate office; must be familiar wit, building operation costs, &c. Applications to be considered must give full detailed information. Box E 633 Heraid, 280 Broadway.

Wants advertising solicitors; excellen wants advertising solicitors; excellent op-pertunity; leads furnished; good commission; outside territory available. OFFICE, 2136 BROADWAY. STENOGRAPHER-SECRETARY for general office work. Apply Sunday after 12 noon; apply Monday after 9 A. M. Joseph Thum, 1241 Broadway. STONE SETTER FOREMAN wanted on large job in Philadelphia; none but high class man considered; give full particulars in first letter. Address Irwin & Leighton, 126 North 12st st., Philadelphia. STRAW HAT foreman in men's straw hat factory; one fully competent to take charge. Give full particulars and qualifications, stating salary expected. Confidential address E J. Y 2235 Herald, 280 B'way.

SUCCESSFUL SALESMAN who would like to locate in New York City is wanted to represent a large corporation in negotiations of a difficult nature, position worth 53,000 to right man. J. H. Huntington, Jr., 118 West 44th st. Call before 1 o'clock.

SUPERINTENDENT, managing, for high class apartment, American, Christian, with New York experience; energy, tact, appear-ance and clear head required. Apply in own handwriting, G. L., 40, Room 1301, 220 West 42d st. West and st.

SUPERINTENDENT—Couple for high class apartment house; must understand steam heat and switchboard operating. Swedish Polish preforred. C 15th Herald, The Bronz.

Herald ag.

SALESMAN, stock, experienced, honest, for small high grade leave; easy to dispose of; live leads furnished; about one month's work. Call Hoag Winter Aut Co., Cedar hurst, L. I.

SALESMEN.

An old established investment house has openings for two or three mer of high call-her; strong house cooperation; experience unsecssary. Second floor, 62 Cedar at.

SALESMEN wanted to sell popular low price automobiles; real chance for live vires; commission. Scharill Motor Co., 156 2a av. Gramercy 2010.

SALESMEN can collect 80 weekly advance and 8500 month; in reorders; exclusive tetrifory. Williams, 445 Dean st., Balm.

MALE HELP WANTED.

TRAFFIC AUDITOR

Large industrial concern has exceptional opening for young man, 25 to 80 years old, with expe-rience in transportation claim work and interclaim work and interested in general accounting work. Apply in own handwriting, giving complete details as to a ge, education, experience and salary expected, Y 2250 Herald, 280 Broadway.

UNUSUAL OPPORTUNITY FOR LARGE PROFIT.

CLINTON CHEMICAL CORPORA-IRVINGTON, NEW JERSET.

TELEPHONE TERRACE 2741.

for new, up to date factory cooklyn, most modern conveniences ELECTRICIAN FOR MAINTENANCE WORK; must understand automatic devices. ALSO A Sewing Machine Mechanic who thoroughly understands the Willeax & Gibbs sewing machine; salary 60c. per hour and bonus; 48 hour week.

Box 878, 666 Fitzgerald Bldg.

WANTED—Two boys at least 18 years old, one of whom must live in Bronx. Address, etating age, experience and salary desired, N. T., 908 Herald.

WELFARE worker to write house organ and manage sales contests for clerks for a large retail house. E 657 Herald, 280 B'way.

If you have had experience in me-chanical assembly or adjusting oper-ations or have a good working knowl-edge of electricity you will find op-portunities for advancement in the installation and inspection of tele-phone central offices. Call after 1d A. M. Western Electric Co., Inc., Installation Training School, 151 5th av., New York.

YOUNG MEN-SINGLE.

YOUNG MAN-Stock Exchange house wants young man as assistant bookkeeper; must be experienced, thorough, write good hand and have excellent reference; state particulars and expectations. Box 67, Doremus & Co., 44 Broad st. New York.

YOUNG man as stenographer and assistant bookkeeper; good references required; state salary expected. Box E 653 Herald, 280 B'way. YOUNG man in a savings bank: Christian neat; accurate at figures; good penman state age and salary. S 2192 Herald, Her

YOUNG man, 28-35, in New York office of large hardware and lock manufacturing concern; state age, experience and by whom last employed. B 602 Herald, 280 B'way.

\$1,800 A YEAR AND UPWARD Don't be a mediocre man; prepare yourself for greater earning power; in a few months you can become a junior accountant, able to earn from \$1,800 a year and upward.

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effort for a few months you can be one of those trained men. Start now, it will not interfere with your daily work. Call, phone or write for beok-let H-14.

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BARN UP TO \$400 PER MONTH. WANTED-Big demand for frained hotel employees. We have more positions than we can fill. Managers, Assistent Managers, Accountants, Clerks, Housekeepers, Private Secretaries, Telephone Operators and all other positions to be filled by our graduates. Good living in luxurious surroundings, pay chove the average; prepare in spare time at home our method indorsed by leading hotel experts; qualify for good position with wonderful opportunity for advancement. We must train more employees at once to fill positions waiting; special inducements to those enrolling now. Send for Free Hooket and latest Employment Bulletin giving list of positions.

Standard Business Training Inst., 284 Cariton Court, Buffalo, N. Y.

REAL JOBS OPEN paying from \$100 to \$500 a month; no lay offe or atrikes; railroad fare paid, beard and complete set of tools FREE with regular course at lowest tuition ever offered; qualify in 8 weeks. Write for hig catalog and special offer before it is too late.

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Therough, practical training in all phases
of traffic management; resident, evening
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